

Data entry sales look-ahead

10/21/81

DATA ENTRY PRODUCT MIX OPPORTUNITIES

PDE-5

- \$20—25K Average Purchase
- Keypunch replacement; key-to-disk

UDS-2000

- \$20—25K Average Purchase
- Keypunch replacement; key-to-diskette

1900-CADE

- \$80-100K Average Purchase
- High (10—20) keystation count, production data entry

1800 MOD. I AND MOD. II

- \$180—200K Average Purchase
- Very high (25—35) keystation count, production data entry with RPG II standalone processing

XL/40

- \$75—100K Average Purchase
- Powerful distributed processing with high speed data entry (16 keystation; 120 MB disk capacity)

1900/10

- \$100—120K Average Purchase
- Powerful distributed processing with high speed data entry (32 keystation; 240 MB disk capacity)

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WORLDWIDE
PRODUCT
MARKETING

SPECIAL PRODUCTS MARKETING
